



KENYA FERRY SERVICES LIMITED

TENDER FOR THE PROVISION OF LUBRICANTS FOR FERRIES

TENDER No. KFS/LF/03/09/2016

KENYA FERRY SERVICES LTD
P.O. Box 96242 - 80110
MOMBASA
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TABLE OF CONTENTS

	PAGE
SECTION I	INVITATION TO TENDER.....
SECTION II	INSTRUCTIONS TO TENDERERS.....
SECTION III	GENERAL CONDITIONS OF CONTRACT.....
SECTION IV	SPECIAL CONDITIONS OF CONTRACT.....
SECTION V	TECHNICAL SPECIFICATIONS.....
SECTION VI	SCHEDULE OF REQUIREMENTS.....
SECTION VII	PRICE SCHEDULE FOR GOODS.....
SECTION VIII	STANDARD FORMS.....
8.1	FORM OF TENDER.....
8.2	CONFIDENTIAL BUSINESS QUESTIONNAIRES FORMS.....
8.3	TENDER SECURITY FORM.....
8.4	CONTRACT FORM.....
8.5	PERFORMANCE SECURITY FORM.....
8.6	BANK GUARANTE FOR ADVANCE PAYMENT FORM.....
8.7	MANUFACTURER'S AUTHORIZATION FORM.....
8.8	DECLARATION FORM.....

SECTION I: INVITATION

TENDER REF No. KFS/LF/03/09/2016

TENDER NAME: PROVISION OF LUBRICANTS FOR FERRIES

- 1.1 Kenya Ferry Services Ltd (herein referred to as the Employer) now invites sealed bids from bidders who are technically and financially capable for PROVISION OF LUBRICANTS.
- 1.2 A complete set of tender documents may be obtained by interested candidates upon payment of non-refundable fees of **Kshs. 1,000.00** for hard copy in cash or Bankers Cheque payable to Kenya Ferry Services Ltd.
- 1.2 Interested eligible candidates may obtain further information from and inspect the tender documents at the office of the Procurement & Supplier Manager located at Kenya Ferry Services Ltd Headquarters Likoni Mainland South Gaza Road during normal office working hours.
- 1.3 Tenderers shall be required to submit Tender Security of **KShs.50,000.00** (or equivalent in freely convertible currency) in form of Banker's guarantee in the format provided in the tender document.
- 1.4 Completed tender documents are to be enclosed in plain sealed envelopes marked as follows: -

TENDER NO. KFS/LF//03/09/2016 PROVISION OF LUBRICANTS FOR FERRIES.

“DO NOT OPEN BEFORE 1000 HOURS ON WEDNESDAY 12TH, OCTOBER 2016”

Addressed To:

**THE SECRETARY
COMPANY TENDER COMMITTEE
KENYA FERRY SERVICES LTD
P.O. BOX 96242 – 80110
MOMBASA**

Alternatively, the completed tenders may be deposited at the Tender Box located at the Company Headquarters on Gaza Road – Peleleza Likoni Mainland South by 1000 Hours on **or BEFORE 1000 HOURS ON WEDNESDAY 12TH, OCTOBER 2016”**

- 1.5 Before the deadline for submission of tenders, ALL bidders who obtain the tender document **SHALL** register with Kenya Ferry services as candidates by sending an email to procurement@kenyaferry.co.ke and submitting the following information.
 - 1.5.1 Name of the tenderer/bidder
 - 1.5.2 Tender number of the document obtained
 - 1.5.3 Valid email address
 - 1.5.4 Telephone number
 - 1.5.5 Contact person
- 1.6 Prices quoted should be net inclusive of all taxes and delivery must be in Kenya Shillings or any other freely convertible currency and shall remain valid for 90 days from the closing date of the tender.
- 1.7 Tenders will be opened immediately thereafter in the presence of the candidates or their representatives who choose to attend at the Kenya Ferry Services Ltd Headquarters Likoni Mainland South Gaza Road, Mombasa.
- 1.8 Firms with a past poor performance record need not apply for the tender.

**PROCUREMENT & SUPPLIES MANAGER
FOR: MANAGING DIRECTOR**

HEALTH, SAFETY AND ENVIRONMENT POLICY STATEMENT

The Kenya Ferry Services Ltd recognizes and appreciates the importance of Health, Safety and Environment in the organization.

The company prominently places Health, Safety and Environment matters as important Boardroom Agenda.

To translate this commitment into actions, the company shall adopt a health, safety and environment policy that shall ensure: -

1. Compliance with all relevant statutory instruments in all matters of Health, Safety and Environment.
2. Appropriate consideration of relevant international conventions and recommendations.
3. Formulation and compliance with rules, regulations and guidelines on matters of Health, Safety and Environment.
4. All reasonably practicable precautions are taken to safeguard the safety and health of all employees and Port users.
5. Appropriate systems for providing adequate information and instructions to all cadres of employees on risks to their health and safety are in place.
6. That all work places and equipment/plant are safe and regularly inspected.
7. All employees and Port Users assume defined responsibilities in matters of health, safety and environment in conformity with this policy.
8. Appropriate training for all employees to enhance their performance is provided.
9. That all Contractors comply with Health, Safety and Environment rules, regulations and guidelines.
10. Adequate provision for prevention and control of fires and proper use of Fire fighting appliances.
11. Adequate provision for prevention and control of environmental pollution.
12. That Environmental Impact Assessment is carried out for all projects likely to have an impact on the environment.
13. Provision and promotion of First Aid services and activities.
14. Contravention of the Health, Safety and Environment Management System attracts severe disciplinary action including dismissal and/or prosecution.
15. Review of the Health, Safety and Environment Management System to conform to changing trends.

Procurement & Supplies Manager
For: MANAGING DIRECTOR

SECTION II- INSTRUCTIONS TO TENDERERS

Table of Clauses

	Page
2.1 Eligible tenderers.....	
2.2 Eligible goods.....	
2.3 Cost of tendering.....	
2.4 Contents of Tender document.....	
2.5 Clarification of documents.....	
2.6 Amendment of documents.....	
2.7 Language of tender.....	
2.8 Documents comprising the tender.....	
2.9 Tender forms.....	
2.10 Tender prices.....	
2.11 Tender currencies.....	
2.12 Tenderers eligibility and qualifications.....	
2.13 Goods' eligibility and conformity to Tender documents.....	
2.14 Tender security.....	
2.15 Validity of tenders.....	
2.16 Format and signing of tenders.....	
2.17 Sealing and marking of tenders.....	
2.18 Deadline for submission of tender	
2.19 Modification and withdrawal of tenders.....	
2.20 Opening of tenders.....	
2.21 Clarification of tenders.....	
2.22 Preliminary examination.....	
2.23 Conversion to single currency.....	
2.24 Evaluation and comparison of tenders.....	
2.25 Contacting the procuring entity.....	
2.26 Award of contract.....	
(a) Post qualification.....	
(b) Award criteria.....	
(c) Procuring entity's right to vary quantities	
(d) Procuring entity's right to accept or reject any or all tenders	
2.27 Notification of award.....	
2.28 Signing of contract.....	
2.29 Performance security.....	
2.30 Corrupt or fraudulent practices.....	

SECTION II - INSTRUCTIONS TO TENDERERS

2.1. Eligible Tenderers

- 2.1.1. This Invitation for Tenders is open to all tenderers eligible as described in the Invitation to Tender. Successful tenderers shall complete the supply of goods by the intended completion date specified in the Schedule of Requirements Section VI.
- 2.1.2. The procuring entity's employees, committee members, board members and their relative (spouse and children) are not eligible to participate in the tender.
- 2.1.3. Tenderers shall provide the qualification information statement that the tenderer (including all members of a joint venture and subcontractors) is not associated, or have been associated in the past, directly or indirectly, with a firm or any of its affiliates which have been engaged by the Procuring entity to provide consulting services for the preparation of the design, specifications, and other documents to be used for the procurement of the goods under this Invitation for tenders.
- 2.1.4. Tenderers shall not be under a declaration of ineligibility for corrupt and fraudulent practices.

2.2 Eligible Goods

- 2.2.1 All goods to be supplied under the contract shall have their origin in eligible source countries.
- 2.2.2 For purposes of this clause, "origin" means the place where the goods are mined, grown, or produced. Goods are produced when, through manufacturing, processing, or substantial and major assembly of components, a commercially-recognized product results that is substantially different in basic characteristics or in purpose or utility from its components
- 2.2.3 The origin of goods is distinct from the nationality of the tenderer.

2.3 Cost of Tendering

- 2.3.1 The Tenderer shall bear all costs associated with the preparation and submission of its tender, and the procuring entity, will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the tendering process.

2.3.2 The price to be charged for the tender document is Kshs.1, 000/= for hard copy and free of charge if obtained electronically.

2.3.3 All firms found capable of performing the contract satisfactorily in accordance to the set prequalification criteria shall be pre-qualified.

2.4. **The Tender Document**

2.4.1 The tender document comprises the documents listed below and addenda issued in accordance with clause 2.6 of these instructions to Tenderers

- (i) Invitation to Tender
- (ii) Instructions to tenderers
- (iii) General Conditions of Contract
- (iv) Special Conditions of Contract
- (v) Schedule of requirements
- (vi) Technical Specifications
- (vii) Tender Form and Price Schedules
- (viii) Tender Security Form
- (ix) Contract Form
- (x) Performance Security Form
- (xi) Bank Guarantee for Advance Payment Form
- (xii) Manufacturer's Authorization Form
- (xiii) Confidential Business Questionnaire

2.4.2 The Tenderer is expected to examine all instructions, forms, terms, and specifications in the tender documents. Failure to furnish all information required by the tender documents or to submit a tender not substantially responsive to the tender documents in every respect will be at the tenderers risk and may result in the rejection of its tender.

2.5 **Clarification of Documents**

2.5.1 A prospective tenderer requiring any clarification of the tender document may notify the Procuring entity in writing or by post at the following address:

**PROCUREMENT AND SUPPLIES MANAGER,
P.O. BOX 96242 -80110
MOMBASA
Email: procurement@kenyaferry.co.ke**

The Procuring entity will respond in writing to any request for clarification of the tender documents, which it receives not later than ten (10) days prior to the deadline for the submission of tenders, prescribed by the procuring entity. Written copies of the

Procuring entities response (including an explanation of the query but without identifying the source of inquiry) will be sent to all prospective tenderers that have received the tender document.

2.5.2 The procuring entity shall reply to any clarifications sought by the tenderer within three (3) days of receiving the request to enable the tenderer to make timely submission of its tender.

2.6 Amendment of Documents

2.6.1 At any time prior to the deadline for submission of tenders, the Procuring entity, for any reason, whether at its own initiative or in response to a clarification requested by a prospective tenderer, may modify the tender documents by amendment.

2.6.2 All prospective candidates that have received the tender documents will be notified of the amendment in writing or by post and will be binding on them.

2.6.3 In order to allow prospective tenderers reasonable time in which to take the amendment into account in preparing their tenders, the Procuring entity, at its discretion, may extend the deadline for the submission of tenders.

2.7 Language of Tender

2.7.1 The tender prepared by the tenderer, as well as all correspondence and documents relating to the tender exchange by the tenderer and the Procuring entity, shall be written in English language, provided that any printed literature furnished by the tenderer may be written in another language provided they are accompanied by an accurate English translation of the relevant passages in which case, for purposes of interpretation of the tender, the English translation shall govern.

2.8 Documents Comprising of Tender

2.8.1 The tender prepared by the tenderers shall comprise the following components

- (a) a Tender Form and a Price Schedule completed in accordance with paragraph 2.9, 2.10 and 2.11 below
- (b) documentary evidence established in accordance with paragraph 2.1.2 that the tenderer is eligible to tender and is qualified to perform the contract if its tender is accepted;

- (c) documentary evidence established in accordance with paragraph 2.2.1 that the goods and ancillary services to be supplied by the tenderer are eligible goods and services and conform to the tender documents; and
- (d) tender security furnished in accordance with paragraph 2.14

2.9 Tender Forms

2.9.1 The tenderer shall complete the Tender Form and the appropriate Price Schedule furnished in the tender documents, indicating the goods to be supplied, a brief description of the goods, their country of origin, quantity, and prices.

2.10 Tender Prices

2.10.1 The tenderer shall indicate on the appropriate Price Schedule the unit prices and total tender price of the goods it proposes to supply under the contract

2.10.2 Prices indicated on the Price Schedule shall include all costs including taxes, insurances and delivery to the premises of the entity.

2.10.3 Prices quoted by the tender shall be fixed during the Tender's performance of the contract and not subject to variation on any account. A tender submitted with an adjustable price quotation will be treated as non-responsive and will be rejected, pursuant to paragraph 2.22

2.10.4 The validity period of the tender shall be 90 days from the date of opening of the tender.

2.11 Tender Currencies

2.11.1 Prices shall be quoted in Kenya Shillings unless otherwise specified in the Appendix to Instructions to Tenderers.

2.12 Tenderers Eligibility and Qualifications

2.12.1 Pursuant to paragraph 2.1 the tenderer shall furnish, as part of its tender, documents establishing the tenderers eligibility to tender and its qualifications to perform the contract if its tender is accepted.

- 2.12.2 The documentary evidence of the tenderers eligibility to tender shall establish to the Procuring entity's satisfaction that the tenderer, at the time of submission of its tender, is from an eligible source country as defined under paragraph 2.1
- 2.12.3 The documentary evidence of the tenderers qualifications to perform the contract if its tender is accepted shall be established to the Procuring entity's satisfaction;
- (a) that, in the case of a tenderer offering to supply goods under the contract which the tenderer did not manufacture or otherwise produce, the tenderer has been duly authorized by the goods' Manufacturer or producer to supply the goods.
 - (b) that the tenderer has the financial, technical, and production capability necessary to perform the contract;
 - (c) that, in the case of a tenderer not doing business within Kenya, the tenderer is or will be (if awarded the contract) represented by an Agent in Kenya equipped, and able to carry out the Tenderer's maintenance, repair, and spare parts-stocking obligations prescribed in the Conditions of Contract and/or Technical Specifications.

2.13 Goods Eligibility and Conformity to Tender Documents

- 2.13.1 Pursuant to paragraph 2.2 of this section, the tenderer shall furnish, as part of its tender documents establishing the eligibility and conformity to the tender documents of all goods which the tenderer proposes to supply under the contract
- 2.13.2 The documentary evidence of the eligibility of the goods shall consist of a statement in the Price Schedule of the country of origin of the goods and services offered which shall be confirmed by a certificate of origin issued at the time of shipment.
- 2.13.3 The documentary evidence of conformity of the goods to the tender documents may be in the form of literature, drawings, and data, and shall consist of:
- (a) a detailed description of the essential technical and performance characteristic of the goods;
 - (b) a list giving full particulars, including available source and current prices of spare parts, special tools, etc., necessary for the proper and continuing functioning of the goods for a period of two (2) years, following commencement of the use of the goods by the Procuring entity; and
 - (c) a clause-by-clause commentary on the Procuring entity's Technical Specifications demonstrating substantial

responsiveness of the goods and service to those specifications, or a statement of deviations and exceptions to the provisions of the Technical Specifications.

2.13.4 For purposes of the documentary evidence to be furnished pursuant to paragraph 2.13.3(c) above, the tenderer shall note that standards for workmanship, material, and equipment, as well as references to brand names or catalogue numbers designated by the Procurement entity in its Technical Specifications, are intended to be descriptive only and not restrictive. The tenderer may substitute alternative standards, brand names, and/or catalogue numbers in its tender, provided that it demonstrates to the Procurement entity's satisfaction that the substitutions ensure substantial equivalence to those designated in the Technical Specifications.

2.14 Tender Security

2.14.1 The tenderer shall furnish, as part of its tender, a tender security for the amount specified in the Appendix to Invitation to Tenderers.

2.14.2 The tender security shall be in the amount of 0.5 – 2 per cent of the tender price.

2.14.3 The tender security is required to protect the Procuring entity against the risk of Tenderer's conduct which would warrant the security's forfeiture, pursuant to paragraph 2.14.7

2.14.4 The tender security shall be denominated in Kenya Shillings or in another freely convertible currency, and shall be in the form of a bank guarantee or a bank draft issued by a reputable bank located in Kenya or abroad, or a guarantee issued by a reputable insurance company in the form provided in the tender documents or another form acceptable to the Procuring entity and valid for thirty (30) days beyond the validity of the tender.

2.14.5 Any tender not secured in accordance with paragraph 2.14.1 and 2.14.3 will be rejected by the Procuring entity as non responsive, pursuant to paragraph 2.22

2.14.6 Unsuccessful Tenderer's tender security will be discharged or returned as promptly as possible, but not later than thirty (30) days after the expiration of the period of tender validity prescribed by the Procuring entity.

2.14.7 The successful Tenderer's tender security will be discharged upon the tenderer signing the contract, pursuant to paragraph 2.27 and furnishing the performance security, pursuant to paragraph 2.28

2.14.8 The tender security may be forfeited:

- (a) if a tenderer withdraws its tender during the period of tender validity specified by the procuring entity on the Tender Form;
or
- (b) in the case of a successful tenderer, if the tenderer fails:
 - (i) to sign the contract in accordance with paragraph 2.27
 - or**
 - (ii) to furnish performance security in accordance with paragraph 2.28

2.15 **Validity of Tenders**

2.15.1 Tenders shall remain valid for 90 days or as specified in the Invitation to tender after the date of tender opening prescribed by the Procuring entity, pursuant to paragraph 2.18. A tender valid for a shorter period shall be rejected by the Procuring entity as non responsive.

2.15.2 In exceptional circumstances, the Procuring entity may solicit the Tenderer's consent to an extension of the period of validity. The request and the responses thereto shall be made in writing. The tender security provided under paragraph 2.14 shall also be suitably extended. A tenderer may refuse the request without forfeiting its tender security. A tenderer granting the request will not be required nor permitted to modify its tender.

2.16 **Format and Signing of Tender**

2.16.1 The Procuring entity shall prepare two copies of the tender, clearly marking each "ORIGINAL TENDER" and "COPY OF TENDER," as appropriate. In the event of any discrepancy between them, the original shall govern.

2.16.2 The original and all copies of the tender shall be typed or written in indelible ink and shall be signed by the tenderer or a person or persons duly authorized to bind the tenderer to the contract. The latter authorization shall be indicated by written power-of-attorney accompanying the tender. All pages of the tender, except for unamended printed literature, shall be initialed by the person or persons signing the tender.

2.16.3 The tender shall have no interlineations, erasures, or overwriting except as necessary to correct errors made by the tenderer, in which case such corrections shall be initialed by the person or persons signing the tender.

2.17 Sealing and Marking of Tenders

2.17.1 The Tenderer shall seal the original and each copy of the tender in separate envelopes, duly marking the envelopes as “ORIGINAL” and “COPY.” The envelopes shall then be sealed in an outer envelope.

2.17.2 The inner and outer envelopes shall: -

(a) be addressed to:

**Procurement & Supplies Manager
Kenya Ferry Services Ltd,
P.O. Box 96242 - 80110,
MOMBASA**

Note: The outer envelope shall not bear the name and identification of the Bidder bear, tender number and name in the Invitation for Tenders and the words, **“DO NOT OPEN BEFORE 1000 HOURS ON WEDNESDAY 12TH, OCTOBER 2016”**

2.17.3 The inner envelopes shall also indicate the name and address of the tenderer to enable the tender to be returned unopened in case it is declared “late”.

2.17.4 If the outer envelope is not sealed and marked as required by paragraph 2.17.4, the Authority will assume no responsibility for the tender’s misplacement or premature opening.

2.18 Deadline for Submission of Tenders

Tenders must be received by the Procuring entity at the address specified under paragraph 2.17.4 no later than **1000 HOURS ON WEDNESDAY 12TH, OCTOBER 2016”**

2.18.1 The Procuring entity may, at its discretion, extend this deadline for the submission of tenders by amending the tender documents in accordance with paragraph 2.6, in which case all rights and obligations of the Procuring entity and candidates previously

subject to the deadline will therefore be subject to the deadline as extended.

2.19 Modification and Withdrawal of Tenders

- 2.19.1 The tenderer may modify or withdraw its tender after the tender's submission, provided that written notice of the modification, including substitution or withdrawal of the tenders, is received by the Procuring prior to the deadline prescribed for submission of tenders.
- 2.19.2 The Tenderer's modification or withdrawal notice shall be prepared, sealed, marked, and dispatched in accordance with the provisions of paragraph 2.17. A withdrawal notice may also be sent by cable, telex but followed by a signed confirmation copy, postmarked not later than the deadline for submission of tenders.
- 2.19.3 No tender may be modified after the deadline for submission of tenders.
- 2.19.4 No tender may be withdrawn in the interval between the deadline for submission of tenders and the expiration of the period of tender validity specified by the tenderer on the Tender Form. Withdrawal of a tender during this interval may result in the Tenderer's forfeiture of its tender security, pursuant to paragraph 2.14.7
- 2.19.5 The procuring entity may at any time terminate procurement proceedings before contract award and shall not be liable to any person for the termination.
- 2.19.6 The procuring entity shall give prompt notice of the termination to the tenderers and on request give its reasons for termination within 14 days of receiving the request from any tenderer.

2.20 Opening of Tenders

The Procuring entity will open all tenders in the presence of tenderers' representatives who choose to attend, at **1000 HOURS ON WEDNESDAY 12TH, OCTOBER 2016**" and in the location specified in the Invitation to Tender.

- 2.20.1 The tenderers' representatives who are present shall sign a register evidencing their attendance.
- 2.20.2 The tenderers' names, tender modifications or withdrawals, tender prices, discounts and the presence or absence of requisite tender

security and such other details as the Procuring entity, at its discretion, may consider appropriate, will be announced at the opening.

2.20.3 The Procuring entity will prepare minutes of the tender opening.

2.21 Clarification of Tenders

2.21.1 To assist in the examination, evaluation and comparison of tenders the Procuring entity may, at its discretion, ask the tenderer for a clarification of its tender. The request for clarification and the response shall be in writing, and no change in the prices or substance of the tender shall be sought, offered, or permitted.

2.21.2 Any effort by the tenderer to influence the Procuring entity in the Procuring entity's tender evaluation, tender comparison or contract award decisions may result in the rejection of the tenderers' tender.

2.22 Preliminary Examination

2.22.1 The Procuring entity will examine the tenders to determine whether they are complete, whether any computational errors have been made, whether required sureties have been furnished, whether the documents have been properly signed, and whether the tenders are generally in order.

2.22.2 Arithmetical errors will be rectified on the following basis. If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantify, the unit price shall prevail, and the total price shall be corrected. If the candidate does not accept the correction of the errors, its tender will be rejected, and its tender security forfeited. If there is a discrepancy between words and figures the amount in words will prevail

2.22.3 The Procuring entity may waive any minor informality or non-conformity or irregularity in a tender which does not constitute a material deviation, provided such waiver does not prejudice or effect the relative ranking of any tenderer.

2.22.4 Prior to the detailed evaluation, pursuant to paragraph 2.23 the Procuring entity will determine the substantial responsiveness of each tender to the tender documents. For purposes of these paragraphs, a substantially responsive tender is one, which conforms to all the terms and conditions of the tender documents

without material deviations. The Procuring entity's determination of a tender's responsiveness is to be based on the contents of the tender itself without recourse to extrinsic evidence.

- 2.22.5 If a tender is not substantially responsive, it will be rejected by the Procuring entity and may not subsequently be made responsive by the tenderer by correction of the non conformity.

2.23 Conversion to Single Currency

- 2.23.1 Where other currencies are used, the procuring entity will convert these currencies to Kenya Shillings using the selling exchange rate on the date of tender closing provided by the Central Bank of Kenya.

Evaluation and Comparison of Tenders

- 2.23.2 The Procuring entity will evaluate and compare the tenders which have been determined to be substantially responsive, pursuant to paragraph 2.22
- 2.23.3 The tender evaluation committee shall evaluate the tender within 30 days of the validity period from the date of opening the tender.
- 2.23.4 A tenderer who gives false information in the tender document about its qualification or who refuses to enter into a contract after notification of contract award shall be considered for debarment from participating in future public procurement.

2.24 Preference

- 2.24.1 Preference where allowed in the evaluation of tenders shall not exceed 15%

2.25 Contacting the Procuring entity

- 2.25.1 Subject to paragraph 2.21 no tenderer shall contact the Procuring entity on any matter related to its tender, from the time of the tender opening to the time the contract is awarded.
- 2.25.2 Any effort by a tenderer to influence the Procuring entity in its decisions on tender, evaluation, tender comparison, or contract award may result in the rejection of the Tenderer's tender.

2.26 Award of Contract

(a) Post-qualification

- 2.26.1 In the absence of pre-qualification, the Procuring entity will determine to its satisfaction whether the tenderer that is selected as having submitted the lowest evaluated responsive tender is qualified to perform the contract satisfactorily.
- 2.26.2 The determination will take into account the tenderer financial, technical, and production capabilities. It will be based upon an examination of the documentary evidence of the tenderers qualifications submitted by the tenderer, pursuant to paragraph 2.12.3 as well as such other information as the Procuring entity deems necessary and appropriate.
- 2.26.3 An affirmative determination will be a prerequisite for award of the contract to the tenderer. A negative determination will result in rejection of the Tenderer's tender, in which event the Procuring entity will proceed to the next lowest evaluated tender to make a similar determination of that Tenderer's capabilities to perform satisfactorily.

(b) Award Criteria

- 2.26.4 The Procuring entity will award the contract to the successful tenderer(s) whose tender has been determined to be substantially responsive and has been determined to be the lowest evaluated tender, provided further that the tenderer is determined to be qualified to perform the contract satisfactorily.

(c) Procuring entity's Right to Vary quantities

- 2.26.5 The Procuring entity reserves the right at the time of contract award to increase or decrease the quantity of goods originally specified in the Schedule of requirements without any change in unit price or other terms and conditions

(d) Procuring entity's Right to Accept or Reject Any or All Tenders

- 2.26.6 The Procuring entity reserves the right to accept or reject any tender, and to annul the tendering process and reject all tenders at any time prior to contract award, without thereby incurring any liability to the affected tenderer or tenderers or any obligation to

inform the affected tenderer or tenderers of the grounds for the Procuring entity's action

2.27 Notification of Award

- 2.27.1 Prior to the expiration of the period of tender validity, the Procuring entity will notify the successful tenderer in writing that its tender has been accepted.
- 2.27.2 The notification of award will constitute the formation of the Contract but will have to wait until the contract is finally signed by both parties
- 2.27.3 Upon the successful Tenderer's furnishing of the performance security pursuant to paragraph 2.30, the Procuring entity will promptly notify each unsuccessful Tenderer and will discharge its tender security, pursuant to paragraph 2.14

2.28 Signing of Contract

- 2.28.1 At the same time as the Procuring entity notifies the successful tenderer that its tender has been accepted, the Procuring entity will send the tenderer the Contract Form provided in the tender documents, incorporating all agreements between the parties.
- 2.28.2 The parties to the contract shall have it signed within 30 days from the date of notification of contract award unless there is an administrative review request.
- 2.28.3 Within thirty (30) days of receipt of the Contract Form, the successful tenderer shall sign and date the contract and return it to the Procuring entity.

2.29 Performance Security

- 2.29.1 Within Thirty (30) days of the receipt of notification of award from the Procuring entity, the successful tenderer shall furnish the performance security in accordance with the Conditions of Contract, in the Performance Security Form provided in the tender documents, or in another form acceptable to the Procuring entity.
- 2.29.2 Failure of the successful tenderer to comply with the requirements of paragraph 2.27 or paragraph 2.28 shall constitute sufficient grounds for the annulment of the award and forfeiture of the tender security, in which event the Procuring entity may make the

award to the next lowest evaluated Candidate or call for new tenders.

2.30 Corrupt or Fraudulent Practices

2.30.1 The Procuring entity requires that tenderers observe the highest standard of ethics during the procurement process and execution of contracts when used in the present regulations, the following terms are defined as follows;

- (i) “corrupt practice” means the offering, giving, receiving, or soliciting of any thing of value to influence the action of a public official in the procurement process or in contract execution; and
- (ii) “fraudulent practice” means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of the Procuring entity, and includes collusive practice among tenderer (prior to or after tender submission) designed to establish tender prices at artificial non-competitive levels and to deprive the Procuring entity of the benefits of free and open competition;

2.30.2 The procuring entity will reject a proposal for award if it determines that the tenderer recommended for award has engaged in corrupt or fraudulent practices in competing for the contract in question.

2.30.3 Further a tenderer who is found to have indulged in corrupt or fraudulent practices risks being debarred from participating in public procurement in Kenya.

Appendix to Instructions to Tenderers

The following information regarding the particulars of the tender shall complement supplement or amend the provisions of the instructions to tenderers. Wherever there is a conflict between the provision of the instructions to tenderers and the provisions of the appendix, the provisions of the appendix herein shall prevail over those of the instructions to tenderers

INSTRUCTIONS TO TENDERERS REFERENCE	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
2.1.1	<i>This tender is open to firms who are Registered with the Ministry of Energy as dealers/agents of petroleum products; oils and lubricants to bid. They are required to show authenticated evidence that they have recently satisfactorily carried out supplies / services similar to the ones proposed in this tender document.</i>
2.6.1	<i>Addenda issued by the Company shall form part of this tender document</i>
2.14.1	<i>Tender Security shall be of an amount of Kshs.300,000.00 or equivalent in freely convertible currency</i>
2.14.4	<i>Tender Security shall be from a reputable bank in the format provided herein</i>
2.16	<i>Bidders will provide an original Tender document and 1 copy</i>
2.17	<p><i>The tenderer shall seal the original tender in an inner envelope and an outer envelope. The inner envelope shall itself contain two envelopes, Envelopes A and B</i></p> <p>Envelope A shall contain the Technical submission and shall be clearly marked “Envelope A – Technical Submission”. Envelope A shall contain NO indication of the tender price or other financial information of the bid and: -</p> <ul style="list-style-type: none"> <i>(i) Shall have contents pages clearly indicating Sections and Page Numbers</i> <i>(ii) Shall have pages in the whole document numbered in the correct sequence and</i> <p><i>And Shall contain the following documents; clearly marked and arranged in the following order; -</i></p> <ul style="list-style-type: none"> <i>(iii) Tender security valid for a minimum period of 60 days from the date of opening of tenders in the prescribed form</i> <i>(iv) Particulars of Tendering Company to include Company background, Certificate of Incorporation, VAT & PIN Certificate and Valid Tax compliant certificate.</i> <i>(v) Undertaking in writing that the supplier shall comply with the General and Special conditions of tender.</i>

	<p>(vi) Form of tender duly filled signed and stamped</p> <p>(vii) Declaration that the person shall not be involved in corrupt dealing in regard to the tender</p> <p>(viii) Current and valid Ministry of Energy Registration License</p> <p>(ix) Duly filled and completed Confidential Business Questionnaire and Declaration Forms</p> <p>(x) Details of the tenderer's method of packaging for lubricants to be delivered to the Company clearly indicating the unit capacities, container construction materials, recycling programme if applicable and an undertaking that recycling of containers shall be at no cost to the Company.</p> <p>(xi) Reference letters addressed to KFS from at least three institutional clients with details of the contact persons and their day-time contacts</p> <p>(xii) Evidence of the tenderer's lubricant blending capacity clearly specifying whether the facilities are owned, leased or otherwise and are certified for compliance with ISO standards or equivalent by recognized/competent agency.</p> <p>(xiii) List of all institutional clients and their contacts over the last three years. Attach support documents e.g. copies of contracts and/or purchase orders. Candidates are required to submit at least five clients for each of the last 3 years.</p> <p>(xiv) List and copies of evidence documents of storage, transport and distribution facilities and detail of whether they are owned, leased or hired.</p> <p>(xv) Commentary on the specifications of the lubricants given demonstrating substantial responsiveness to those specifications to be attached. This shall be supported with a data sheet for each product appearing in the schedule of requirements. The candidates must provide detailed information on each of their lubricants, including, but not limited to: -</p> <p>(xvi) Product data sheets</p> <p>(xvii) Product Description</p> <p>(xviii) Chemical Composition</p> <p>(xix) Physical characteristics</p> <p>(xx) Filterability</p>
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	<p>(xxi) Cleanliness and dryness (xxii) Inspection tests performed on each batch of oil (xxiii) Storage stability (xxiv) Global Supplies (i.e. imported lubricants) (xxv) Health and Safety data (xxvi) Certificate of Quality for each of the products tendered for. (xxvii) The tenderer's declaration of sub contracts (if any) that they may intend to engage in attaching to this contract, and that the existence of such contract(s) shall not in any way relieve the tenderer of any responsibility under the contract. xxviii) Details of Lubrication training proposals indicating the target groups, quality of training and sample manuals. (xxix) The tenderer's proposal of a Lubrication Management System with a demonstration package of their Lubrication Scheduling Software in CD-ROM. (xxx) Certified copies of audited financial reports for the last two years. (xxxi) Registration as per clause 1.5 of the invitation to tender herein (Before the deadline for submission of tenders, ALL bidders who obtain the tender document SHALL register with Kenya Ferry services as candidates by sending an email to procurement@kenyaferry.co.ke and submitting the following the Name of the tenderer/bidder, Tender number of the document obtained, Valid email address, Telephone number of the bidder and the Contact person</p> <p>Envelope B shall contain: -</p> <p>(xxxii) Priced Schedule for lubricants contained in the schedule of requirements xxxiii) Form of tender duly stamped and signed</p>
<p>2.23.2</p>	<p>Technical proposals shall be subjected to the following evaluation criteria:</p> <ul style="list-style-type: none"> • Tenderers audited financial accounts for 2 years depicting a sound financial position – 15Mks • List of all institutional clients and their contacts over the last three years. Attach copies of support documents e.g. Contracts and Purchase Orders. Candidates are required to submit at least three clients in the last 3 years. – 30Mks • Adequacy of list of storage, transport and distribution facilities and detail of whether they are owned, leased or hired – 35Mks • Details of Lubrication training proposals indicating the target groups, quality of training and sample manuals. – 20Mks

	<p><i>Candidates are required to meet all the specifications of the Lubricants at a minimum for their bids to be considered.</i></p> <p><i>Candidates will require to score a minimum of 60% at technical evaluation to proceed to the next stage of evaluation</i></p>
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SECTION III: GENERAL CONDITIONS OF CONTRACT

Table of Clauses

3.1 Definitions.....

3.2 Application.....

3.3 Country of Origin.....

3.4 Standards.....

3.5 Use of Contract documents and information.....

3.6 Patent Rights.....

3.7 Performance security.....

3.8 Inspection and Tests.....

3.9 Packing.....

3.10 Delivery and documents.....

3.11 Insurance

3.12 Payment.....

3.13 Price.....

3.14 Assignments.....

3.15 Sub contracts.....

3.16 Termination for default.....

3.17 Liquidated damages.....

3.18 Resolution of Disputes.....

3.19 Language and law.....

3.20 Force Majeure.....

SECTION III - GENERAL CONDITIONS OF CONTRACT

3.1 Definitions

3.1.1 In this Contract, the following terms shall be interpreted as indicated:-

- (a) "The Contract" means the agreement entered into between the Procuring entity and the tenderer, as recorded in the Contract Form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
- (b) "The Contract Price" means the price payable to the tenderer under the Contract for the full and proper performance of its contractual obligations
- (c) "The Goods" means all of the equipment, machinery, and/or other materials, which the tenderer is required to supply to the Procuring entity under the Contract.
- (d) "The Procuring entity" means the organization purchasing the Goods under this Contract.
- (e) "The Tenderer" means the individual or firm supplying the Goods under this Contract.

3.2 Application

3.2.1 These General Conditions shall apply in all Contracts made by the Procuring entity for the procurement installation and commissioning of equipment

3.3 Country of Origin

3.3.1 For purposes of this clause, "Origin" means the place where the Goods were mined, grown or produced.

3.3.2 The origin of Goods and Services is distinct from the nationality of the tenderer

3.4 Standards

3.4.1 The Goods supplied under this Contract shall conform to the standards mentioned in the Technical Specifications.

3.5 Use of Contract Documents and Information

3.5.1 The tenderer shall not, without the Procuring entity's prior written consent, disclose the Contract, or any provision therefore, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the Procuring entity in connection therewith, to any person other than a person employed by the tenderer in the performance of the Contract.

3.5.2 The tenderer shall not, without the Procuring entity's prior written consent, make use of any document or information enumerated in paragraph 3.5.1 above

3.5.3 Any document, other than the Contract itself, enumerated in paragraph 3.5.1 shall remain the property of the Procuring entity and shall be returned (all copies) to the Procuring entity on completion of the Tenderer's performance under the Contract if so required by the Procuring entity

3.6 Patent Rights

3.6.1 The tenderer shall indemnify the Procuring entity against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the Goods or any part thereof in the Procuring entity's country

3.7 Performance Security

3.7.1 Within thirty (30) days of receipt of the notification of Contract award, the successful tenderer shall furnish to the Procuring entity the performance security in the amount specified in Special Conditions of Contract.

3.7.2 The proceeds of the performance security shall be payable to the Procuring entity as compensation for any loss resulting from the Tenderer's failure to complete its obligations under the Contract.

3.7.3 The performance security shall be denominated in the currency of the Contract, or in a freely convertible currency acceptable to the Procuring entity and shall be in the form of a bank guarantee or an irrevocable letter of credit issued by a reputable bank located in Kenya or abroad, acceptable to the Procuring entity, in the form provided in the tender documents.

3.7.4 The performance security will be discharged by the Procuring entity and returned to the Candidate not later than thirty (30) days

following the date of completion of the Tenderer's performance obligations under the Contract, including any warranty obligations, under the Contract

3.8 Inspection and Tests

3.8.1 The Procuring entity or its representative shall have the right to inspect and/or to test the goods to confirm their conformity to the Contract specifications. The Procuring entity shall notify the tenderer in writing in a timely manner, of the identity of any representatives retained for these purposes.

3.8.2 The inspections and tests may be conducted in the premises of the tenderer or its subcontractor(s), at point of delivery, and/or at the Goods' final destination. If conducted on the premises of the tenderer or its subcontractor(s), all reasonable facilities and assistance, including access to drawings and production data, shall be furnished to the inspectors at no charge to the Procuring entity.

3.8.3 Should any inspected or tested goods fail to conform to the Specifications, the Procuring entity may reject the equipment, and the tenderer shall either replace the rejected equipment or make alternations necessary to make specification requirements free of costs to the Procuring entity.

3.8.4 The Procuring entity's right to inspect, test and where necessary, reject the goods after the Goods' arrival shall in no way be limited or waived by reason of the equipment having previously been inspected, tested and passed by the Procuring entity or its representative prior to the equipment delivery.

3.8.5 Nothing in paragraph 3.8 shall in any way release the tenderer from any warranty or other obligations under this Contract.

3.9 Packing

3.9.1 The tenderer shall provide such packing of the Goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the Contract.

3.9.2 The packing, marking, and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the Contract

3.10 Delivery and Documents

3.10.1 Delivery of the Goods shall be made by the tenderer in accordance with the terms specified by Procuring entity in its Schedule of Requirements and the Special Conditions of Contract

3.11 Insurance

3.11.1 The Goods supplied under the Contract shall be fully insured against loss or damage incidental to manufacturer or acquisition, transportation, storage, and delivery in the manner specified in the Special conditions of contract.

3.12 Payment

3.12.1 The method and conditions of payment to be made to the tenderer under this Contract shall be specified in Special Conditions of Contract

3.12.2 Payments shall be made promptly by the Procuring entity as specified in the contract

3.13 Prices

3.13.1 Prices charged by the tenderer for goods delivered and services performed under the Contract shall not, with the exception of any price adjustments authorized in Special Conditions of Contract, vary from the prices by the tenderer in its tender.

3.13.2 Contract price variations shall not be allowed for contracts not exceeding one year (12 months)

3.13.3 Where contract price variation is allowed, the variation shall not exceed 10% of the original contract price.

3.13.4 Price variation request shall be processed by the procuring entity within 30 days of receiving the request.

3.14. Assignment

3.14.1 The tenderer shall not assign, in whole or in part, its obligations to perform under this Contract, except with the Procuring entity's prior written consent

3.15 Subcontracts

3.15.1 The tenderer shall notify the Procuring entity in writing of all subcontracts awarded under this Contract if not already specified in the tender. Such notification, in the original tender or later, shall not relieve the tenderer from any liability or obligation under the Contract

3.16 Termination for default

3.16.1 The Procuring entity may, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the tenderer, terminate this Contract in whole or in part

- (a) if the tenderer fails to deliver any or all of the goods within the periods) specified in the Contract, or within any extension thereof granted by the Procuring entity
- (b) if the tenderer fails to perform any other obligation(s) under the Contract
- (c) if the tenderer, in the judgment of the Procuring entity has engaged in corrupt or fraudulent practices in competing for or in executing the Contract

3.16.2 In the event the Procuring entity terminates the Contract in whole or in part, it may procure, upon such terms and in such manner as it deems appropriate, equipment similar to those undelivered, and the tenderer shall be liable to the Procuring entity for any excess costs for such similar goods.

3.17 Liquidated Damages

3.17.1. If the tenderer fails to deliver any or all of the goods within the period(s) specified in the contract, the procuring entity shall, without prejudice to its other remedies under the contract, deduct from the contract prices liquidated damages sum equivalent to 0.5% of the delivered price of the delayed items up to a maximum deduction of 10% of the delayed goods. After this the tenderer may consider termination of the contract.

3.18 Resolution of Disputes

3.18.1 The procuring entity and the tenderer shall make every effort to resolve amicably by direct informal negotiation and disagreement or

dispute arising between them under or in connection with the contract

3.18.2 If, after thirty (30) days from the commencement of such informal negotiations both parties have been unable to resolve amicably a contract dispute, either party may require adjudication in an agreed national or international forum, and/or international arbitration.

3.19 Language and Law

3.19.1 The language of the contract and the law governing the contract shall be English language and the Laws of Kenya respectively unless otherwise stated.

3.20 Force Majeure

3.20.1 The tenderer shall not be liable for forfeiture of its performance security or termination for default if and to the extent that its delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.

SECTION IV - SPECIAL CONDITIONS OF CONTRACT

- 4.1. Special Conditions of Contract shall supplement the General Conditions of Contract. Whenever there is a conflict, between the GCC and the SCC, the provisions of the SCC herein shall prevail over these in the GCC.
42. Special conditions of contract as relates to the GCC

REFERENCE OF GCC	SPECIAL CONDITIONS OF CONTRACT
3.7.1	<i>Amount of Performance Bond will be KShs.50,000</i>
3.8	<p><i>The contractor shall undertake comprehensive Oil Analysis at the request of the company as part of condition monitoring and preventive maintenance and when need arises at the contractor's cost.</i></p> <p><i>The contractor shall ensure that the lubricant to be supplied complies with the norms, regulations and recommendations of agencies like the Original Equipment manufacturer (OEM), local industry, Government (KEBS), ISO, ASTM, SAE e.t.c.</i></p> <p><i>The successful contractor shall support the quality of the lubricants to be supplied to the company by certificates of analysis from recognized reputable organizations.</i></p> <p><i>The company reserves the right to inspect the facilities within the lubricating point to ensure acceptable handling standards are maintained and shall not interfere with the contractor's operations except for environmental and safety concerns. Any complaint by contractor shall be channeled through the Procurement & Supplies Manager.</i></p>
3.9.1	<p><i>The tenderers shall define how the lubricants will be packaged for delivering to the lubricating facilities within the company premises e.g. through drums, pails, tote bins etc., what materials these containers will be made of (plastic, tin, stainless steel etc.), would these be new or recycled, if recycled the programme to recycle them and the guarantee, that the recycling is at the Contractor's cost.</i></p> <p><i>The successful tenderer shall ensure that all lubricants supplied are date-labeled by batch. The labels shall be legible and shall withstand the handling and storage without erasure.</i></p>
3.10	<i>The duration of the contract shall be three (3) years from the date of contract signing.</i>

The products shall be supplied to Kenya Ferry Services Ltd, Headquarters.

The mode of delivery shall be based on the findings and the recommendations contained in the successful tenderer's plant survey report, shall be agreed between the procuring entity and successful tenderer and subject to the convenience of both parties in the contract.

The successful contractor shall install appropriate lubricant dispensing facilities, storage tanks and pumps at designated site. The contractor will also provide all personnel and management to run these facilities. The installations shall be in place before commencement of the contract.

The successful contractor shall maintain the lubricating facilities and undertake to safeguard the environment and cleaning within the lubricating facilities to acceptable standards.

The successful contractor shall ensure that installations are regularly maintained and upgraded to acceptable standards for good operation and security provide firefighting equipment and band walls at the minimum, at their cost. The Contractor shall upgrade and maintain the dispensing meters to the accepted levels of Kenya Bureau of Standards and provide a meter test certificate quarterly at their cost.

The Contractor shall provide the company with a computer-generated consumption report for lubricants every end of week indicating the equipment or vessel, quantity and operator's name and check number. The weekly consumption figures for each vessel for the previous week shall be submitted to the Procurement & Supplies Manager every Monday before 12.00pm.

The successful contractor shall incorporate in the Lubrication Contract the implementation of the training programme for company personnel shall be before the expiry of three (3) months from the date of contract award. Tenderers shall provide sample manuals in their technical bid.

Details of the of the training services for company

personnel shall cover, but are not limited to: -

- *Lubrication Basics*
- *Training on Tribology*
- *Training in Lubrication terminologies*
- *Lubrication Planning and Scheduling*
- *Condition Monitoring using oil analysis*

*The contractor shall be required to provide a Lubrication Management System incorporating Lubrication Scheduling Software for company equipment and marine crafts at no cost to the company. The tenderer must also provide the features and functionality of the software including the possibility of changing over to (a competitor's) another lubricant data base and software support. In addition to this, the contractor has to ensure that the data can be exported in a format, which can be imported and linked with the company's operating integrated **SAP** Plant Maintenance module or at least **Microsoft Project**.*

The Lubrication Scheduling Software must be able among other things to: -

- *Cover both lubrication and maintenance tasks*
- *Scheduling maintenance tasks and generating work orders*
- *Recording details of equipment, components and resources*
- *Providing maintenance history and trend analysis*
- *Generating reports such as total number of equipment and marine crafts attended to, list of lubricant quantities used throughout the database, cost of lubricants consumed e.t.c.*

The Lubrication Scheduling Software shall be the property of Kenya Ferry Services upon expiry of the contract.

The Procurement & Supplies Manager shall provide the contractor with relevant forms for recording to effect lubricating of equipment and ferries.

The Company shall enforce the lubricating procedure that shall be agreed upon with the contractor. Every operator / driver who draws supplies at the lubricating facilities

	<p><i>shall follow the procedure. The contractor shall advise the company on any complaints, misappropriation, acts of omission or commission detrimental to the contract and drastic measures shall be taken to discipline the offending employees of the company</i></p> <p><i>Where consignment stocking is the preferred, the contractor shall maintain a buffer stock at the lubricating stations to sustain consumption of the company's equipment and marine craft for a minimum of 5 days. This stock will at all times belong to the contractor. The contractor shall be liable for any such stocks.</i></p> <p><i>Operational loss/gain arising from stock variances in the storage/service tank shall be borne by the contractor.</i></p> <p><i>The Contractor shall not be at liberty to sell lubricants to the passing public including members of staff.</i></p> <p><i>The contractor shall perform / pay for all incidental services pertaining to supply of lubricants at their cost.</i></p> <p><i>The company or its appointed agent shall periodically with appropriate notice carry out spraying and fogging of the area around the lubricating facilities to control pests and rodents.</i></p> <p><i>There will be quarterly reviews of performance under the contract between the contractor and the company. The meeting's minutes will be taken by a representative of the company and will be relied on for evaluation of the contractor's performance.</i></p>
3.12.1	<p><i>The contractor will issue the company with an invoice every two weeks, at the beginning of the month and mid-month for the previous fortnight's supply and the company will settle payment within 30 days from the date the invoice is received</i></p> <p><i>The company shall pay for only actual lubricants supplied to the equipment and ferries as witnessed by the driver, lubricating clerk and the requesting officer of the company and confirmed by the respective head of department. Accidental spillage while lubricating shall be borne by the successful contractor.</i></p>
3.16	<p><i>The contractor shall be required to give a 3 month notice to the company before termination of the contract</i></p>
3.17.1	<p><i>When the contractor through omission or commission fails</i></p>

	<p><i>to avail lubricants to ferries and occasions delay surcharge is levied against the company, a penalty calculated at US \$ 400 shall be levied per hour of the delay.</i></p> <p><i>In the event an engine or other machine components must be replaced arising from any lubricants in bulk consumed that causes mechanical problems of ceasure, the contractor shall pay the company the sum in Kenya Shillings equivalent to the cost of replacing a new engine or that particular machine component failure as shall be determined by both the company and the contractor at the time of the occurrence of failure.</i></p>
3.18.1	<p><i>Resolution of disputes shall be through arbitration. Appointment of arbitrator to be conducted as per the Arbitration Act 1995 CAP 49 of the laws of Kenya or any other statutory enactment in that behalf for the time being in force in.</i></p>
3.21.1	<p><i>For Notices, the procurement entity's address is:</i> <i>The Procurement and Supplies Manager</i> <i>Kenya Ferry Services Ltd</i> <i>P.O. Box 96242 - 80110</i> <i>MOMBASA – KENYA</i></p> <p><i>Fax. +254-0723664000 Or 0728722100</i></p> <p><i>Email: procurement@kenyaferry.co.ke</i></p>

SECTION V - TECHNICAL SPECIFICATIONS

5.1 General

- 5.1.1 These specifications describe the requirements for goods. Tenderers are requested to submit with their offers the detailed specifications, drawings, catalogues, etc for the products they intend to supply
- 5.1.2 Tenderers must indicate on the specifications sheets whether the equipment offered comply with each specified requirement.
- 5.1.3 All the dimensions and capacities of the equipment to be supplied shall not be less than those required in these specifications. Deviations from the basic requirements, if any shall be explained in detail in writing with the offer, with supporting data such as calculation sheets, etc. The procuring entity reserves the right to reject the products, if such deviations shall be found critical to the use and operation of the products.
- 5.1.4 The tenderers are requested to present information along with their offers as follows:
- (i) Shortest possible delivery period of each product
 - (ii) Information on proper representative and/or workshop for back-up service/repair and maintenance including their names and addresses.

5.2 PARTICULARS

(Refer to Schedule of Requirements)

SECTION VII - PRICE SCHEDULE FOR LUBRICANTS

Name of tenderer _____ Tender Number _____ Page _____ of _____

1	2	4	5	6
Item	Description	Unit of Measure	Unit price Exclusive of VAT	Unit price Inclusive of VAT

Signature of tenderer _____

Note: In case of discrepancy between unit price and total, the unit price shall prevail.

SCHEDULE OF TECHNICAL SPECIFICATIONS FOR LUBRICANTS

Tender No. KFS/LF/03/09/2016 – Provision of Lubricants for Ferries

NO	LUBS SPECIFICATION	APPLICATION	UNIT	ESTIMATED ANNUAL CONSUMPTION
1.	SAE 15W/40, API CI – 4 RUBIA TIR 7400 208L	Diesel engine oils	Litre	310,000
2.	SAE 80W/140, API GL-5 TRANSMISSION OIL 208L	Gear and differential oils	Litre	7,000
3.	EP2 LF, API NLGI 2	Multipurpose grease	Kg	2,000
4.	Molybdenum Disulphide based grease, API NLGI 2	Bearing and joint greases	Kg	840
5.	ISO VG 32, ISO VG 46, ISO VG 68,	Hydraulic Lifting Oils	Litres	500,000
6.	Glycol Ethylene-based coolant	Engine Radiator Coolant	Litre	5,000
7.	NLG12 VG Lithium based EP2	Portal Cranes	Kg	840
8.	Cardium compound D Malleus GL 400	Lubes for wire ropes and open gears	Kg.	720
9.	ASTM D 937 UW @ 20 deg.C 120	Rust preventive	Litres	50
10.	ASTM D 3487 type I, IEC 60296 (82) Class I and II	Electrical Insulating oils in transformers, switchgears and electrical equipment	Litres	100

NOTE: THE ESTIMATED ANNUAL CONSUMPTION ARE FOR GUIDANCE ONLY

SECTION VIII - STANDARD FORMS

Notes on the sample Forms

1. Form of TENDER - The form of tender must be completed by the tenderer and submitted with the tender documents. It must also be duly signed by duly authorized representatives of the tenderer.
2. Confidential Business Questionnaire Form - This form must be completed by the tenderer and submitted with the tender documents.
3. Tender Security Form - When required by the tender documents the tender shall provide the tender security either in the form included herein or in another format acceptable to the procuring entity.
4. Contract Form - The Contract Form shall not be completed by the tenderer at the time of submitting the tender. The Contract Form shall be completed after contract award and should incorporate the accepted contract price.
5. Performance Security Form - The performance security form should not be completed by the tenderers at the time of tender preparation. Only the successful tenderer will be required to provide performance security in the form provided herein or in another form acceptable to the procuring entity.
6. Bank Guarantee for Advance Payment Form - When Advance payment is requested for by the successful bidder and agreed by the procuring entity, this form must be completed fully and duly signed by the authorized officials of the bank.
7. Manufacturers Authorization Form - When required by the tender documents this form must be completed and submitted with the tender documents. This form will be completed by the manufacturer of the goods where the tenderer is an agent.
8. Declaration form

8.1(a) **FORM OF TENDER (ENVELOPE A – TECHNICAL SUBMISSION)**

Date _____

Tender No. _____

To: _____

[name and address of procuring entity]

Gentlemen and/or Ladies:

1. Having examined the tender documents including Addenda Nos. *[insert numbers]*, the receipt of which is hereby duly acknowledged, we, the undersigned, offer to supply and deliver, (..... *(insert description)* in conformity with the said tender documents

2. We undertake, if our Tender is accepted, to deliver install and commission the equipment in accordance with the delivery schedule specified in the Schedule of Requirements.

3. If our Tender is accepted, we will obtain the guarantee in a sum of equivalent to _____ percent of the Contract Price for the due performance of the Contract , in the form prescribed by
.....(*Procuring entity*).

4. We agree to abide by this Tender for a period of [*Number*] days from the date fixed for tender opening of the Instructions to tenderers, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

5. This Tender, together with your written acceptance thereof and your notification of award, shall constitute a Contract, between us. Subject to signing of the Contract by the parties.

6. We understand that you are not bound to accept the lowest or any tender you may receive.

Dated this _____ day of _____ 20 _____

[signature]

[in the capacity of]

Duly authorized to sign tender for an on behalf of _____

8.1 **FORM OF TENDER (ENVELOPE B – FINANCIAL SUBMISSION)**

Date _____

Tender No. _____

To: _____

[name and address of procuring entity]

Gentlemen and/or Ladies:

1. Having examined the tender documents including Addenda Nos. *[insert numbers]*, the receipt of which is hereby duly acknowledged, we, the undersigned, offer to supply and delivery of(..... *(insert equipment description)* in conformity with the said tender documents for the sum of *(total tender amount in words and figures)* or such other sums as may be ascertained in accordance with the Schedule of Prices attached herewith and made part of this Tender.

2. We undertake, if our Tender is accepted, to deliver in accordance with the delivery schedule specified in the Schedule of Requirements.

3. If our Tender is accepted, we will obtain the performance security in a sum of equivalent to _____ percent of the Contract Price for the due performance of the Contract , in the form prescribed by *(Procuring entity)*.

4. We agree to abide by this Tender for a period of *[number]* days from the date fixed for tender opening of the Instructions to tenderers, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

5. This Tender, together with your written acceptance thereof and your notification of award, shall constitute a Contract, between us. Subject to signing of the Contract by the parties.

6. We understand that you are not bound to accept the lowest or any tender you may receive.

Dated this _____ day of _____ 20 _____

[signature]

[in the capacity of]

Duly authorized to sign tender for an on behalf of _____

8.2 CONFIDENTIAL BUSINESS QUESTIONNAIRE FORM

You are requested to give the particulars indicated in Part 1 and either Part 2(a), 2(b) or 2 (c) whichever applied to your type of business
 You are advised that it is a serious offence to give false information on this form

Part 1 – General:

Business Name

Location of business premises.

Plot No..... Street/Road

Postal Address Tel No. Fax E
 mail

Nature of Business

Registration Certificate No.

Maximum value of business which you can handle at any one time – Kshs.

Name of your bankers Branch

Part 2 (a) – Sole Proprietor			
Your name in full			
Age			
Nationality			
Country of origin			
<ul style="list-style-type: none"> • Citizenship details • 			
Part 2 (b) Partnership			
Given details of partners as follows:			
Name	Shares	Nationality	Citizenship
Details			
1.
2.
3.
Part 2 (c) – Registered Company			
Private or Public			
.....			

State the nominal and issued capital of company-

Nominal Kshs.

Issued Kshs.

Given details of all directors as follows

Name	Nationality	Citizenship Details	Shares
------	-------------	---------------------	--------

1.....

2.....

3.....

4.....

5.....

Date Signature of Candidate

.....

- If a Kenya Citizen, indicate under “Citizenship Details” whether by Birth, Naturalization or registration.

8.3 TENDER SECURITY FORM

Whereas [name of the tenderer]
(hereinafter called "the tenderer") has submitted its tender dated [date of submission of tender] for the supply, installation and commissioning of [name and/or description of the equipment]
(hereinafter called "the Tender") KNOW ALL PEOPLE by these presents that WE of having our registered office at (hereinafter called "the Bank"), are bound unto [name of Procuring entity] (hereinafter called "the Procuring entity") in the sum of for which payment well and truly to be made to the said Procuring entity, the Bank binds itself, its successors, and assigns by these presents. Sealed with the Common Seal of the said Bank this _____ day of _____ 20 _____.

THE CONDITIONS of this obligation are:-

1. If the tenderer withdraws its Tender during the period of tender validity specified by the tenderer on the Tender Form; or
2. If the tenderer, having been notified of the acceptance of its Tender by the Procuring entity during the period of tender validity:
 - (a) fails or refuses to execute the Contract Form, if required; or
 - (b) fails or refuses to furnish the performance security in accordance with the Instructions to tenderers;

We undertake to pay to the Procuring entity up to the above amount upon receipt of its first written demand, without the Procuring entity having to substantiate its demand, provided that in its demand the Procuring entity will note that the amount claimed by it is due to it, owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions.

This tender guarantee will remain in force up to and including thirty (30) days after the period of tender validity, and any demand in respect thereof should reach the Bank not later than the above date.

[signature of the bank]

8.4 CONTRACT FORM (for information)

THIS AGREEMENT made the _____ day of _____ 20 _____ between [*name of Procurement entity*] of [*country of Procurement entity*] (hereinafter called “the Procuring entity) of the one part and [*name of tenderer*] of [*city and country of tenderer*] (hereinafter called “the tenderer”) of the other part;

WHEREAS the Procuring entity invited tenders for certain goods] and has accepted a tender by the tenderer for the supply of those goods in the sum of [*contract price in words and figures*] (hereinafter called “the Contract Price).

NOW THIS AGREEMENT WITNESSETH AS FOLLOWS:

1. In this Agreement words and expressions shall have the same meanings as are respectively assigned to them in the Conditions of Contract referred to:
2. The following documents shall be deemed to form and be read and construed as part of this Agreement viz:
 - (a) the Tender Form and the Price Schedule submitted by the tenderer
 - (b) the Schedule of Requirements
 - (c) the Technical Specifications
 - (d) the General Conditions of Contract
 - (e) the Special Conditions of contract; and
 - (f) the Procuring entity’s Notification of Award
3. In consideration of the payments to be made by the Procuring entity to the tenderer as hereinafter mentioned, the tender hereby covenants with the Procuring entity to provide the goods and to remedy defects therein in conformity in all respects with the provisions of the Contract
4. The Procuring entity hereby covenants to pay the tenderer in consideration of the provisions of the goods and the remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of the Contract at the times and in the manner prescribed by the contract.

IN WITNESS whereof the parties hereto have caused this Agreement to be executed in accordance with their respective laws the day and year first above written.

Signed, sealed, delivered by _____ the _____ (for the Procuring entity)

Signed, sealed, delivered by _____ the _____ (for the tenderer in the presence of _____)

8.5 PERFORMANCE SECURITY FORM (for information only)

To
[name of Procuring entity]

WHEREAS *[name of tenderer]* (hereinafter called “the tenderer”) has undertaken , in pursuance of Contract No. _____
[reference number of the contract] dated _____ 20 _____ to supply
..... *[description of goods]* (hereinafter called “the Contract”).

AND WHEREAS it has been stipulated by you in the said Contract that the tenderer shall furnish you with a bank guarantee by a reputable bank for the sum specified therein as security for compliance with the Tenderer’s performance obligations in accordance with the Contract.

AND WHEREAS we have agreed to give the tenderer a guarantee:

THEREFORE WE hereby affirm that we are Guarantors and responsible to you, on behalf of the tenderer, up to a total of *[amount of the guarantee in words and figure]* and we undertake to pay you, upon your first written demand declaring the tenderer to be in default under the Contract and without cavil or argument, any sum or sums within the limits of *[amount of guarantee]* as aforesaid, without you needing to prove or to show grounds or reasons for your demand or the sum specified therein.

This guarantee is valid until the _____ day of _____ 20 _____

Signed and seal of the Guarantors

[name of bank]

[address]

[date]

8.6 BANK GUARANTEE FOR ADVANCE PAYMENT FORM (for information only)

To
[name of Procuring entity]

[name of tender]

Gentlemen and/or Ladies:

In accordance with the payment provision included in the Special Conditions of Contract, which amends the General Conditions of Contract to provide for advance payment, [name and address of tenderer](hereinafter called “the tenderer”) shall deposit with the Procuring entity a bank guarantee to guarantee its proper and faithful performance under the said Clause of the Contract in an amount of [amount of guarantee in figures and words].

We, the [bank or financial institutions], as instructed by the tenderer, agree unconditionally and irrevocably to guarantee as primary obligator and not as surety merely, the payment to the Procuring entity on its first demand without whatsoever right of objection on our part and without its first claim to the tenderer, in the amount not exceeding [amount of guarantee in figures and words]

We further agree that no change or addition to or other modification of the terms of the Contract to be performed there-under or of any of the Contract documents which may be made between the Procuring entity and the tenderer, shall in any way release us from any liability under this guarantee, and we hereby waive notice of any such change, addition, or modification.

This guarantee shall remain valid in full effect from the date of the advance payment received by the tenderer under the Contract until [date].

Yours truly,

Signature and seal of the Guarantors

[name of bank or financial institution]

[address]

[date]

8.7 MANUFACTURER’S AUTHORIZATION FORM

To *[name of the Procuring entity]*

WHEREAS*[name of the manufacturer]* who are established and reputable manufacturers of *[name and/or description of the goods]* having factories at *[address of factory]* do hereby authorize *[name and address of Agent]* to submit a tender, and subsequently negotiate and sign the Contract with you against tender No. *[reference of the Tender]* for the above goods manufactured by us.

We hereby extend our full guarantee and warranty as per the General Conditions of Contract for the goods offered for supply by the above firm against this Invitation for Tenders.

[signature for and on behalf of manufacturer]

Note: This letter of authority should be on the letterhead of the Manufacturer and should be signed by a person competent.

8.8 DECLARATION FORM

Date _____

To _____

The tenderer i.e. (name and address) _____
_____ declare the
following:

- a) Has not been debarred from participating in public procurement.
- b) Has not been involved in and will not be involved in corrupt and fraudulent practices regarding public procurement.

Title

Signature

Date

(To be signed by authorized representative and officially stamped)

8.10 LETTER OF NOTIFICATION OF AWARD (For information)

Address of Procuring Entity

To: _____

RE: Tender No. _____

Tender Name _____

This is to notify that the contract/s stated below under the above mentioned tender have been awarded to you.

1. Please acknowledge receipt of this letter of notification signifying your acceptance.
2. The contract/contracts shall be signed by the parties within 30 days of the date of this letter but not earlier than 14 days from the date of the letter.
3. You may contact the officer(s) whose particulars appear below on the subject matter of this letter of notification of award.

(FULL PARTICULARS) _____

SIGNED FOR ACCOUNTING OFFICER